

**2019-20 Budget with April 30, 2019 Membership**

<b>Income - MD19 Dues \$18.60</b>		<b>1st @ 9.30 - 2nd @ \$12.30</b>		% Dues Pd	<b>6% (Year)</b>		<b>6% (10 Months)</b>			
<b>MD-19 Dues</b>	<b>1/31/2019</b>	<b>4/30/2019</b>	<b>4/30/19 less 2%</b>	<b>4/30/2019</b>	<b>2019-2020 Budget</b>	<b>Actual - 01/10/20</b>	<b>Variance</b>	<b>2019-2020 Budget</b>	<b>2019-2020 Budget</b>	
District A	1135	1176	1152	0%	\$ 1,224	\$ 709	\$ (515)	\$ 1,286		
District B	806	761	746	0%	\$ 868	\$ 417	\$ (451)	\$ 832		
District C	1475	1434	1405	0%	\$ 1,573	\$ 835	\$ (738)	\$ 1,568		
District D	1246	1176	1152	0%	\$ 1,432	\$ 330	\$ (1,102)	\$ 1,286		
District E	1327	1325	1299	0%	\$ 1,580	\$ 735	\$ (845)	\$ 1,449		
District F	1296	1296	1270	0%	\$ 1,445	\$ 656	\$ (789)	\$ 1,417		
District G	1273	1324	1298	0%	\$ 1,410	\$ 756	\$ (654)	\$ 1,448		
District H	1570	1550	1519	0%	\$ 1,800	\$ 907	\$ (893)	\$ 1,695		
District I	1227	1237	1212	0%	\$ 1,331	\$ 888	\$ (443)	\$ 1,353		
<b>Totals</b>	<b>11355</b>	<b>11279</b>	<b>11,053</b>	<b>0.00%</b>						
MD19 Operations Account - 89%					\$ 187,829	\$ 101,401	\$ (86,428)	\$ 212,491		
MD19 Convention Reserve - 3%					\$ 6,331	\$ 3,417	\$ (2,915)	\$ 7,163		
MD19 Reserve Account - 1%					\$ 2,110	\$ 1,139	\$ (972)	\$ 2,388		
MD19 Building Reserve Account - 1%					\$ 2,110	\$ 1,139	\$ (972)	\$ 2,388		
<b>Total Dues Income (gross)</b>					<b>\$ 211,044</b>	<b>\$ 113,328</b>	<b>\$ (97,716)</b>	<b>\$ 236,764</b>		
<b>MD19 Other Income</b>					<b>2019-2020 Budget</b>	<b>Actual - 01/10/20</b>	<b>Variance</b>	<b>2nd 1/2 19-20</b>	<b>Notes</b>	
Fall Annual Convention					\$ 4,000	\$ 5,403	\$ 1,403	\$ 5,403		
District Budget Support					\$ -	\$ -	\$ -	\$ -		
Grant Audio Visual Equipment (Foundation)					\$ 4,000	\$ -	\$ (4,000)	\$ 4,000		
Border Crossing Editor Grant (Foundation)					\$ 2,000	\$ -	\$ (2,000)	\$ 2,000		
Grant for Dist & Zone Officers School (LCI)					\$ 1,525	\$ -	\$ (1,525)	\$ 1,525		
Grant District & Zone Officer School(MD19 Foundation)					\$ 11,000	\$ -	\$ (11,000)	\$ 11,000		
Grant Leader Development Programs					\$ 16,000	\$ -	\$ (16,000)	\$ 16,000		
Credit Card 3% Fee					\$ 20	\$ 6	\$ (14)	\$ 20		
Building & Grounds Improvements					\$ 500	\$ 150	\$ (350)	\$ 200		
Building - Memorial Gardens					\$ 1,500	\$ 2,736	\$ 1,236	\$ 2,736	\$2k Gayda	
International Convention					\$ 100	\$ -	\$ (100)	\$ -		
New Club Paraphernalia					\$ 825	\$ 764	\$ (61)	\$ 775		
Postage Recovered					\$ 200	\$ 79	\$ (121)	\$ 100		
Printing Recovered					\$ 200	\$ 46	\$ (154)	\$ 75		
Sales - Award Banner Patches					\$ 200	\$ -	\$ (200)	\$ 200		
Sales Other					\$ 1,000	\$ 564	\$ (436)	\$ 750		
Pins - Sales Income					\$ 75	\$ 85	\$ 10	\$ 85		
Uniforms - Sales Income					\$ 1,800	\$ 2,237	\$ 437	\$ 2,500		
Roster / C&A Sales					\$ 300	\$ 184	\$ (116)	\$ 184		
Roster / C&A Advertising					\$ 800	\$ 525	\$ (275)	\$ 525		
Bulletin Subscriptions					\$ 100	\$ 84	\$ (16)	\$ 84		
Bulletin/Weber Advertising					\$ 250	\$ 48	\$ (202)	\$ 75		
Lioness - Awards					\$ 225	\$ 97	\$ (128)	\$ 97		
Lioness - Roster					\$ 195	\$ 113	\$ (82)	\$ 113		

<b>MD19 Other Income Continued</b>								
Miscellaneous Income			\$ 100	\$ 54	\$ (46)	\$ 100		
Fundraising - MD19 General Fund			\$ 100	\$ -	\$ (100)	\$ 100		
Exchange Income (information only)			\$ -	\$ -	\$ -	\$ -		
Interest Income			\$ 50	\$ 17	\$ (33)	\$ 30		
Membership/Rebuilding Clubs			\$ -	\$ -	\$ -	\$ -		
<b>Total MD19 Other Income</b>			<b>\$ 47,065</b>	<b>\$ 13,192</b>	<b>\$ (33,873)</b>	<b>\$ 48,677</b>		
<b>Total MD19 Income</b>			<b>\$ 258,109</b>	<b>\$ 126,520</b>	<b>\$ (131,589)</b>	<b>\$ 285,441</b>		
<b>Expense</b>								
<b>District Ops Accounts 01/31/2019</b>				<b>2019-2020 Budget</b>	<b>Actual - 01/10/20</b>	<b>Variance</b>	<b>2nd 1/2 19-20</b>	
District A	1,135		\$ 1,224	\$ 709	\$ 515	\$ 1,286		
District B	806		\$ 868	\$ 417	\$ 451	\$ 832		
District C	1,475		\$ 1,573	\$ 835	\$ 738	\$ 1,568		
District D	1,246		\$ 1,432	\$ 330	\$ 1,102	\$ 1,286		
District E	1,327		\$ 1,580	\$ 735	\$ 845	\$ 1,449		
District F	1,296		\$ 1,445	\$ 656	\$ 789	\$ 1,417		
District G	1,273		\$ 1,410	\$ 756	\$ 654	\$ 1,448		
District H	1,570		\$ 1,800	\$ 907	\$ 893	\$ 1,695		
District I	1,227		\$ 1,331	\$ 888	\$ 443	\$ 1,353		
<b>Total District Operations Accounts</b>			<b>\$ 12,663</b>	<b>\$ 6,233</b>	<b>\$ 6,430</b>	<b>\$ 12,336</b>		
<b>International Convention / Forum / Director</b>				<b>2019-2020 Budget</b>	<b>Actual - 01/10/20</b>	<b>Variance</b>	<b>2nd 1/2 19-20</b>	
Council Chairperson	No budget		\$ -	\$ -	\$ -	\$ -		
Council Chairperson Elect (Seated Vice Council Chair) Milan			\$ 400	\$ -	\$ 400	\$ 400		
Convention Chairperson	Milan		\$ 400	\$ 400	\$ -	\$ 400		
Int'l Convention Expense (Hosp. F	Milan		\$ 500	\$ 337	\$ 163	\$ 337		
VCC to USA / Canada Forum			\$ -	\$ -	\$ -	\$ -		
1st VDG to USA / Canada Forum	Spokane WA		\$ 1,800	\$ 1,500	\$ 300	\$ 1,500	\$2700 max	
<b>Total Int'l Convention/Forum/Director</b>			<b>\$ 3,100</b>	<b>\$ 2,237</b>	<b>\$ 863</b>	<b>\$ 2,637</b>		
<b>Capital Outlay</b>				<b>2019-2020 Budget</b>	<b>Actual - 01/10/20</b>	<b>Variance</b>	<b>2nd 1/2 19-20</b>	
Major Capital Expenses (i.e.Roof Replacement)			\$ -	\$ -	\$ -	\$ -		
Office Equipment			\$ 200	\$ -	\$ 200	\$ 1,000		
Copier Lease Konica & Phone System			\$ 4,515	\$ 2,300	\$ 2,215	\$ 4,515		
Vehicle Purchase Contract (\$300 per month - \$3600)			\$ 3,600	\$ 900	\$ 2,700	\$ 3,600		
<b>Total Capital Outlay</b>			<b>\$ 8,315</b>	<b>\$ 3,200</b>	<b>\$ 5,115</b>	<b>\$ 9,115</b>		

<b>MD19 Convention Expenses</b>					<b>2019-2020 Budget</b>	<b>Actual - 01/10/20</b>	<b>Variance</b>	<b>2nd 1/2 19-20</b>	Page 3
Convention Reserve - MD19 (3%)					\$ 2,500	\$ 1,500	\$ 1,000	\$ 2,500	
MD19 Annual Convention					\$ 4,000	\$ 2,694	\$ 1,306	\$ 2,694	
<b>Total MD-19 Convention Expenses</b>					<b>\$ 6,500</b>	<b>\$ 4,194</b>	<b>\$ 2,306</b>	<b>\$ 5,194</b>	
<b>MD-19 General Operations</b>					<b>2019-2020 Budget</b>	<b>Actual - 01/10/20</b>	<b>Variance</b>	<b>2nd 1/2 19-20</b>	
Potential Bad Debt (MD19 Dues)					\$ 300	\$ -	\$ 300	\$ 300	
Credit Card Fees					\$ 300	\$ 131	\$ 169	\$ 300	
Accounting Compilation/Services					\$ 4,000	\$ 3,627	\$ 373	\$ 4,000	
Bank Charges					\$ 300	\$ 86	\$ 214	\$ 150	
Memorial Garden Expenses (Plants, Soil etc.)					\$ 1,000	\$ 3,288	\$ (2,288)	\$ 3,288	\$2k Gayda
Building & Grounds (Cleaning & Repairs)					\$ 1,200	\$ 3,723	\$ (2,523)	\$ 3,723	\$3k vent
Business License / Non Profit Corporation					\$ 70	\$ -	\$ 70	\$ 70	June
Maintenance - Auto					\$ 600	\$ 643	\$ (43)	\$ 750	
Maintenance - Other Equipment (computer)					\$ 400	\$ -	\$ 400	\$ 400	
New Club Paraphernalia Expenses - Personalized gong & gavel					\$ 400	\$ 52	\$ 348	\$ 175	
Post Office Box Lease U.S. & Canada					\$ 80	\$ -	\$ 80	\$ 80	
Postage					\$ 4,000	\$ 3,462	\$ 538	\$ 5,000	
Postage Supplies (Dymo Labels)					\$ 500	\$ 64	\$ 436	\$ 200	
Office Supplies					\$ 600	\$ 472	\$ 128	\$ 600	
Printing and Stationery Supplies					\$ 1,500	\$ 325	\$ 1,175	\$ 600	
Printing Outside					\$ -	\$ -	\$ -	\$ -	
Printing Roster / Contest & Awards Books					\$ 4,000	\$ 3,526	\$ 474	\$ 4,000	
Purchases - Other Sales					\$ 1,000	\$ 706	\$ 294	\$ 1,000	
Purchases - Trading Pins					\$ -	\$ -	\$ -	\$ -	
<b>EXPENSES</b>									
Purchases - Uniforms for Sale					\$ 1,000	\$ 1,996	\$ (996)	\$ 2,500	
Computer Programs					\$ 800	\$ 728	\$ 72	\$ 1,050	
Exchange Expense					\$ 10,000	\$ 13,587	\$ (3,587)	\$ 13,587	
Utilities					\$ 6,200	\$ 2,013	\$ 4,187	\$ 6,200	
<b>Total MD-19 Operations - General</b>					<b>\$ 38,250</b>	<b>\$ 38,427</b>	<b>\$ (177)</b>	<b>\$ 47,973</b>	
<b>Insurance - Auto/Building</b>					<b>2019-2020 Budget</b>	<b>Actual - 01/10/20</b>	<b>Variance</b>	<b>2nd 1/2 19-20</b>	
Auto Insurance					\$ 1,000	\$ 1,527	\$ (527)	\$ 1,527	
Commercial Package Insurance (Bldg., Liability, Crime, Employee Dishonesty)					\$ 2,475	\$ 2,296	\$ 179	\$ 2,296	
<b>Total Insurance - Auto/Building</b>					<b>\$ 3,475</b>	<b>\$ 3,823</b>	<b>\$ (348)</b>	<b>\$ 3,823</b>	

Personnel - Calendar Year			2019-2020 Budget	Actual - 01/10/20	Variance	2nd 1/2 19-20
Bulletin Editor			\$ 1,800	\$ 981	\$ 819	\$ 2,200
Medical Insurance	April, 2020		\$ 13,382	\$ 6,259	\$ 7,123	\$ 13,382
Payroll - Admin Assistant	\$15.28		\$ 31,782	\$ 6,855	\$ 24,927	\$ 31,782
Payroll - Executive Director	\$20.40		\$ 42,432	\$ 22,848	\$ 19,584	\$ 42,432
Payroll - Receptionist / Bookkeep	\$13.50		\$ 18,252	\$ 3,267	\$ 14,985	\$ 18,252
SUI (Employ. Security 1.77% x \$44,000 max per employee)			\$ 1,669	\$ 601	\$ 1,068	\$ 1,676
FICA		Soc Sec 6.2% gross	\$ 5,844	\$ 2,952	\$ 2,892	\$ 5,869
FUTA		Fed Unempl. 0.006 X \$7k max	\$ 168	\$ 105	\$ 63	\$ 168
Medicare		Medicare 1.45% gross	\$ 1,367	\$ 690	\$ 677	\$ 1,373
L&I-SDI (Worker's Compensation)		L&I .1666 x reg hrs	\$ 943	\$ 476	\$ 467	\$ 943
Pension - Executive Secretary		6% or .06 of Gross payroll	\$ 2,496	\$ 2,496	\$ -	\$ 2,555
Pension - Admin Assistant		6% of Gross payroll	\$ 1,760	\$ 1,760	\$ -	\$ 1,789
<b>Total Personnel</b>			<b>\$ 121,895</b>	<b>\$ 49,290</b>	<b>\$ 72,604</b>	<b>\$ 122,421</b>
<b>Taxes (non-personnel)</b>			<b>2019-2020 Budget</b>	<b>Actual - 01/10/20</b>	<b>Variance</b>	<b>2nd 1/2 19-20</b>
Personal Property Tax			\$ 100	\$ 49	\$ 51	\$ 100
Building Property Tax			\$ 5,500	\$ 2,313	\$ 3,187	\$ 5,500
<b>Total Taxes (non personnel)</b>			<b>\$ 5,600</b>	<b>\$ 2,362</b>	<b>\$ 3,238</b>	<b>\$ 5,600</b>
<b>Support: Club, Zone and District</b>			<b>2019-2020 Budget</b>	<b>Actual - 01/10/20</b>	<b>Variance</b>	<b>2nd 1/2 19-20</b>
International Director Candidate			\$ -	\$ -	\$ -	\$ -
1st & 2nd Vice Dist.Governors at District Cabinet Meetings (\$800+\$800)			\$ 1,600	\$ 236	\$ 1,364	\$ 1,600
Awards & Trophies - Plaques, Banner Patches, Embroidery, Certificates			\$ 1,000	\$ 455	\$ 545	\$ 1,000
MD19 Bulletin (Border Crossing)		Total Expense of printing & AWeber	\$ 475	\$ 211	\$ 264	\$ 475
Council Chairperson Expense			\$ 3,500	\$ 496	\$ 3,004	\$ 4,000
1st & 2nd Vice Dist.Governors at MD19 Council Meetings			\$ 3,500	\$ 1,874	\$ 1,626	\$ 4,000
Council Meeting - Fall		Wenatchee, 2019	\$ 2,200	\$ 3,464	\$ (1,264)	\$ 3,464
Council Meeting - Winter		B'Ham	\$ 3,000	\$ 500	\$ 227	\$ 3,000
Council Meeting - Spring		Yakima 2020	\$ 2,600	\$ -	\$ -	\$ 3,000
Dist & Zone Officer Training - Hot		Yakima 2020	\$ 12,500	\$ -	\$ 12,500	\$ 12,500
Dist & Zone Officer Training - Admin 2020			\$ 10,000	\$ 273	\$ 9,727	\$ 10,000
Executive Director Expense			\$ 6,000	\$ 2,359	\$ 3,641	\$ 7,000
MD19 District Team Expenses			\$ 500	\$ -	\$ 500	\$ 500
Membership / Rebuilding Programs			\$ -	\$ -	\$ -	\$ -
Extension Chairperson		50%	\$ -	\$ -	\$ -	\$ -
<b>Total Club, Zone and District Support</b>			<b>\$ 46,875</b>	<b>\$ 9,869</b>	<b>\$ 37,006</b>	<b>\$ 50,539</b>
<b>Telephone</b>			<b>2019-2020 Budget</b>	<b>Actual - 01/10/20</b>	<b>Variance</b>	<b>2nd 1/2 19-20</b>
Telephone (Local, LD, Fax, Cell and Internet)			\$ 2,800	\$ 1,350	\$ 1,450	\$ 2,800
Website			\$ -	\$ -	\$ -	\$ 500
<b>Total Telephone and Website</b>			<b>\$ 2,800</b>	<b>\$ 1,350</b>	<b>\$ 1,450</b>	<b>\$ 3,300</b>

min wage incr

<b>Expense</b>								
<b>Zone Chairpersons</b>				2019-2020 Budget	Actual - 01/10/20	Variance	2nd 1/2 19-20	
Zone Chairperson - Expenses				\$ 10,000	\$ 4,865	\$ 5,135	\$ 12,000	
Zone Chairperson - MD19 Annual Convention				\$ 5,000	\$ 2,785	\$ 2,215	\$ 3,000	
<b>Total Zone Chairperson</b>				<b>\$ 15,000</b>	<b>\$ 7,650</b>	<b>\$ 7,350</b>	<b>\$ 15,000</b>	
<b>Reserve</b>				2019-2020 Budget	Actual - 01/10/20	Variance	2nd 1/2 19-20	
Payable to MD19 Reserve				\$ -	\$ 1,139	\$ (1,139)	\$ 2,278	
Payable to Building Reserve				\$ -	\$ 1,139	\$ (1,139)	\$ 2,278	
<b>Total Reserve</b>				<b>\$ -</b>	<b>\$ 2,278</b>	<b>\$ (2,278)</b>	<b>\$ 4,556</b>	
<b>Contingency</b>				\$ -	\$ -	\$ -	\$ -	
<b>Total MD19 Expense</b>				<b>\$ 264,472</b>	<b>\$ 130,913</b>	<b>\$ 133,559</b>	<b>\$ 282,493</b>	
<b>Total MD19 Expense Budget</b>				<b>\$ 264,472</b>	<b>\$ 130,913</b>		<b>\$ 282,493</b>	
<b>Total MD19 Income Budget</b>				<b>\$ 258,109</b>	<b>\$ 126,520</b>		<b>\$ 285,441</b>	
<b>Net Income/(Loss)</b>				<b>(6,364)</b>	<b>\$ (4,394)</b>	<b>\$ -</b>	<b>2,948</b>	