

2019-20 Budget with April 30, 2019 Membership

Income - MD19 Dues \$18.60				% Dues Pd	6% (Year)	6% (10 Months)			
MD-19 Dues	1/31/2019	4/30/2019	4/30/19 less 2%	4/30/2019	2018-2019 Budget	Actual - 05/17/19	Variance	2019-2020 Budget	2019-2020 Budget
District A	1135	1176	1152	84%	\$ 1,224	\$ 1,790	\$ 567	\$ 1,286	\$ 1,286
District B	806	761	746	94%	\$ 868	\$ 799	\$ (69)	\$ 832	\$ 832
District C	1475	1434	1405	89%	\$ 1,573	\$ 1,680	\$ 107	\$ 1,568	\$ 1,568
District D	1246	1176	1152	91%	\$ 1,432	\$ 1,606	\$ 174	\$ 1,286	\$ 1,286
District E	1327	1325	1299	94%	\$ 1,580	\$ 1,743	\$ 163	\$ 1,449	\$ 1,449
District F	1296	1296	1270	91%	\$ 1,445	\$ 1,478	\$ 33	\$ 1,417	\$ 1,417
District G	1273	1324	1298	90%	\$ 1,410	\$ 1,411	\$ 1	\$ 1,448	\$ 1,448
District H	1570	1550	1519	94%	\$ 1,800	\$ 1,984	\$ 184	\$ 1,695	\$ 1,695
District I	1227	1237	1212	96%	\$ 1,331	\$ 1,430	\$ 99	\$ 1,353	\$ 1,353
Totals	11355	11279	11,053	91.44%					
MD19 Operations Account - 89%					\$ 187,829	\$ 203,741	\$ 15,912	\$ 182,978	\$ 182,978
MD19 Convention Reserve - 3%					\$ 6,331	\$ 6,862	\$ 531	\$ 6,168	\$ 6,168
MD19 Reserve Account - 1%					\$ 2,110	\$ 2,287	\$ 177	\$ 2,056	\$ 2,056
MD19 Building Reserve Account - 1%					\$ 2,110	\$ 2,514	\$ 403	\$ 2,056	\$ 2,056
Total Dues Income (gross)					\$ 211,044	\$ 229,325	\$ 18,281	\$ 205,594	\$ 205,594
MD19 Other Income					2018-2019 Budget	Actual - 05/17/19	Variance	2019-2020 Budget	
Fall Annual Convention					\$ 5,000	\$ 2,929	\$ (2,071)	\$ 4,000	
Grant Executive Secretary Treas Training (Foundation)					\$ -	\$ -	\$ -	\$ -	
District Budget Support					\$ -	\$ -	\$ -	\$ -	
Grant Audio Visual Equipment (Foundation)					\$ 800	\$ -	\$ (800)	\$ 4,000	
Border Crossing Editor Grant (Foundation)					\$ 1,800	\$ 1,800	\$ -	\$ 2,000	
Grant for Dist & Zone Officers School (LCI)					\$ 1,525	\$ 3,300	\$ 1,775	\$ 1,525	
Grant District & Zone Officer School(MD19 Foundation)					\$ 9,125	\$ -	\$ (9,125)	\$ 11,000	
Grant Leader Development Programs					\$ 16,000	\$ -	\$ (16,000)	\$ 16,000	
Grant MD19 District Support Team (Foundation)					\$ 3,860	\$ 3,860	\$ -	\$ -	Grant - Expenses Pd
Credit Card 3% Fee					\$ 20	\$ 19	\$ (1)	\$ 20	
Building & Grounds Improvements					\$ -	\$ 125	\$ 125	\$ 500	
Building - Memorial Gardens					\$ 3,000	\$ 1,035	\$ (1,965)	\$ 1,500	
International Convention					\$ -	\$ 156	\$ 156	\$ 100	
New Club Paraphernalia					\$ 650	\$ 498	\$ (152)	\$ 825	
Postage Recovered					\$ 200	\$ 102	\$ (98)	\$ 200	
Printing Recovered					\$ 175	\$ 229	\$ 54	\$ 200	
Sales - Award Banner Patches					\$ 100	\$ 303	\$ 203	\$ 200	
Sales Other					\$ 1,000	\$ 818	\$ (182)	\$ 1,000	
Pins - Sales Income					\$ 500	\$ 2	\$ (498)	\$ 75	
Uniforms - Sales Income					\$ 1,500	\$ 1,773	\$ 273	\$ 1,800	
Roster / C&A Sales					\$ 300	\$ 124	\$ (176)	\$ 300	
Roster / C&A Advertising					\$ 1,225	\$ 525	\$ (700)	\$ 800	
Bulletin Subscriptions					\$ 180	\$ 131	\$ (49)	\$ 100	
Bulletin/Weber Advertising					\$ 250	\$ 175	\$ (75)	\$ 250	

Lioness - Awards			\$ 225	\$ 120	\$ (105)	\$ 225	
Lioness - Roster			\$ 195	\$ 153	\$ (42)	\$ 195	
MD19 Other Income Continued							
Miscellaneous Income			\$ -	\$ 1,903	\$ 1,903	\$ 100	UBC refund incld
Fundraising - MD19 General Fund			\$ 10	\$ 232	\$ 222	\$ 100	
Exchange Income (information only)			\$ -	\$ 6,746	\$ -	\$ -	
Interest Income			\$ 500	\$ 38	\$ (462)	\$ 50	
Membership/Rebuilding Clubs			\$ -	\$ -	\$ -	\$ -	
Total MD19 Other Income			\$ 48,140	\$ 27,096	\$ (21,044)	\$ 47,065	
Total MD19 Income			\$ 259,184	\$ 256,421	\$ (2,763)	\$ 252,659	
Expense							Page 2
District Ops Accounts 01/31/2019			2017-2018 Budget	Actual - 05/17/19	Variance	2019-2020 Budget	
District A	1,135		\$ 1,224	\$ 1,790	\$ (567)	\$ 1,286	
District B	806		\$ 868	\$ 799	\$ 69	\$ 832	
District C	1,475		\$ 1,573	\$ 1,680	\$ (107)	\$ 1,568	
District D	1,246		\$ 1,432	\$ 1,606	\$ (174)	\$ 1,286	
District E	1,327		\$ 1,580	\$ 1,743	\$ (163)	\$ 1,449	
District F	1,296		\$ 1,445	\$ 1,478	\$ (33)	\$ 1,417	
District G	1,273		\$ 1,410	\$ 1,411	\$ (1)	\$ 1,448	
District H	1,570		\$ 1,800	\$ 1,984	\$ (184)	\$ 1,695	
District I	1,227		\$ 1,331	\$ 1,430	\$ (99)	\$ 1,353	
Total District Operations Accounts			\$ 12,663	\$ 13,921	\$ (1,258)	\$ 12,336	
International Convention / Forum / Director			2017-2018 Budget	Actual - 05/17/19	Variance	2019-2020 Budget	
Council Chairperson	LasVegas		\$ -	\$ -	\$ -	\$ -	
Council Chairperson Elect (Seated Vice Council Chair)	LasVegas		\$ 400	\$ -	\$ 400	\$ 400	
Convention Chairperson	LasVegas		\$ 400	\$ 400	\$ -	\$ 400	
Int'l Convention Expense (Hosp. F	LasVegas		\$ 500	\$ 500	\$ -	\$ 500	
VCC to USA / Canada Forum			\$ -	\$ -	\$ -	\$ -	
1st VDG to USA / Canada Forum	Columbus, OH		\$ 1,200	\$ 1,500	\$ (300)	\$ 1,800	\$2700 max
Total Int'l Convention/Forum/Director			\$ 2,500	\$ 2,400	\$ 100	\$ 3,100	
Capital Outlay			2017-2018 Budget	Actual - 05/17/19	Variance	2019-2020 Budget	
Major Capital Expenses (i.e.Roof Replacement)			\$ -	\$ 18,182	\$ (18,182)	\$ -	
Office Equipment			\$ 200	\$ -	\$ 200	\$ 200	
Copier Lease Konica & Phone System			\$ 3,000	\$ 3,771	\$ (771)	\$ 4,515	
Vehicle Purchase Contract (\$300 per month - \$3600)			\$ -	\$ 1,800	\$ (1,800)	\$ 3,600	
Total Capital Outlay			\$ 3,200	\$ 23,753	\$ (20,553)	\$ 8,315	
MD19 Convention Expenses			2017-2018 Budget	Actual - 05/17/19	Variance	2019-2020 Budget	

Convention Reserve - MD19 (3%)			\$ 2,500	\$ 2,426	\$ 74	\$ 2,500	
MD19 Annual Convention			\$ 4,000	\$ 2,982	\$ -	\$ 4,000	
Total MD-19 Convention Expenses			\$ 6,500	\$ 5,408	\$ 1,092	\$ 6,500	
MD-19 General Operations			2017-2018 Budget	Actual - 05/17/19	Variance	2019-2020 Budget	
Potential Bad Debt (MD19 Dues)			\$ 500	\$ -	\$ 500	\$ 300	
Credit Card Fees			\$ 200	\$ 300	\$ (100)	\$ 300	
Accounting Compilation/Services			\$ 3,389	\$ 3,814	\$ (425)	\$ 4,000	
Bank Charges			\$ 500	\$ 289	\$ 211	\$ 300	
Memorial Garden Expenses (Plants, Soil etc.)			\$ 1,000	\$ 651	\$ 349	\$ 1,000	
Building & Grounds (Cleaning & Repairs)			\$ 1,200	\$ 1,213	\$ (13)	\$ 1,200	
Business License / Non Profit Corporation			\$ 10	\$ 10	\$ -	\$ 70	June
Maintenance - Auto			\$ 1,400	\$ 255	\$ 1,145	\$ 600	
Maintenance - Other Equipment (computer)			\$ 400	\$ -	\$ 400	\$ 400	
New Club Paraphernalia Expenses - Personalized gong & gavel			\$ 200	\$ 822	\$ (622)	\$ 400	
Post Office Box Lease U.S. & Canada			\$ 80	\$ 63	\$ 17	\$ 80	
Postage			\$ 5,000	\$ 3,361	\$ 1,639	\$ 4,000	
Postage Supplies (Dymo Labels)			\$ 600	\$ 459	\$ 141	\$ 500	
Office Supplies			\$ 600	\$ 569	\$ 31	\$ 600	
Printing and Stationery Supplies			\$ 2,700	\$ 756	\$ 1,944	\$ 1,500	
Printing Outside			\$ -	\$ -	\$ -	\$ -	
Printing Roster / Contest & Awards Books			\$ 3,800	\$ 3,936	\$ (136)	\$ 4,000	
Purchases - Other Sales			\$ 1,000	\$ 910	\$ 90	\$ 1,000	
Purchases - Trading Pins			\$ -	\$ -	\$ -	\$ -	
EXPENSES							Page 3
Purchase Vest Rental Refund			\$ 100	\$ 80	\$ 20	\$ -	
Purchases - Uniforms for Sale			\$ 2,000	\$ 2,491	\$ (491)	\$ 1,000	
Computer Programs			\$ 800	\$ 782	\$ 18	\$ 800	
Exchange Expense			\$ 10,000	\$ 11,900	\$ (1,900)	\$ 10,000	
Utilities			\$ 6,200	\$ 4,501	\$ 1,699	\$ 6,200	
Total MD-19 Operations - General			\$ 41,679	\$ 37,162	\$ 4,517	\$ 38,250	
Insurance - Auto/Building			2017-2018 Budget	Actual - 05/17/19	Variance	2019-2020 Budget	
Auto Insurance			\$ 1,750	\$ 677	\$ 1,073	\$ 1,000	
Commercial Package Insurance (Bldg., Liability, Crime, Employee Dishonesty)			\$ 2,500	\$ 2,276	\$ 224	\$ 2,475	
Total Insurance - Auto/Building			\$ 4,250	\$ 2,953	\$ 1,297	\$ 3,475	
Personnel - Calendar Year			2017-2018 Budget	Actual - 05/17/19	Variance	2019-2020 Budget	
Bulletin Editor			\$ 1,800	\$ 1,629	\$ 171	\$ 1,800	
Medical Insurance	April, 2020		\$ 13,295	\$ 11,028	\$ 2,267	\$ 13,382	
Payroll - Admin Assistant	\$14.00		\$ 26,246	\$ 25,970	\$ 276	\$ 29,817	+2% 14.28
Payroll - Executive Director	\$20.00		\$ 41,760	\$ 36,800	\$ 4,960	\$ 42,595	+2% 20.40

Payroll - Receptionist / Bookkeep	\$12.00	12.50 jan		\$ 13,390	\$ 12,958	\$ 432	\$ 17,150	min wage incr
SUI (Employ. Security 1.77% x \$44,000 max per employee)				\$ 1,468	\$ 864	\$ 604	\$ 1,617	
FICA		Soc Sec 6.2% gross		\$ 5,143	\$ 4,802	\$ 341	\$ 5,664	
FUTA		Fed Unempl. 0.006 X \$7k max		\$ 126	\$ 152	\$ (26)	\$ 168	
Medicare		Medicare 1.45% gross		\$ 1,203	\$ 1,122	\$ 81	\$ 1,325	
L&I-SDI (Worker's Compensation)		L&I .1666 x reg hrs		\$ 912	\$ 845	\$ 67	\$ 943	
Pension - Executive Secretary		6% or .06 of Gross payroll		\$ 675	\$ 665	\$ 10	\$ 2,555	
Pension - Admin Assistant		6% of Gross payroll		\$ 1,563	\$ 1,650	\$ (87)	\$ 1,789	
Total Personnel				\$ 107,581	\$ 98,485	\$ 9,096	\$ 118,805	
Taxes (non-personnel)				2017-2018 Budget	Actual - 05/17/19	Variance	2019-2020 Budget	
Personal Property Tax				\$ 100	\$ 49	\$ 51	\$ 100	
Building Property Tax				\$ 5,000	\$ 4,967	\$ 33	\$ 5,500	
Total Taxes (non personnel)				\$ 5,100	\$ 5,016	\$ 84	\$ 5,600	
Support: Club, Zone and District				2017-2018 Budget	Actual - 05/17/19	Variance	2019-2020 Budget	
International Director Candidate				\$ -	\$ -	\$ -	\$ -	
Executive Secretary-Treasurer Training Expenses				\$ -	\$ -	\$ -	\$ -	
1st & 2nd Vice Dist.Governors at District Cabinet Meetings (\$800+\$800)				\$ 800	\$ 1,393	\$ (593)	\$ 1,600	
Awards & Trophies - Plaques, Banner Patches, Embroidery, Certificates				\$ 1,300	\$ 855	\$ 445	\$ 1,000	
MD19 Bulletin (Border Crossing)		Total Expense of printing & AWeber		\$ 800	\$ 455	\$ 345	\$ 475	
Council Chairperson Expense				\$ 4,000	\$ 2,240	\$ 1,760	\$ 3,500	
1st & 2nd Vice Dist.Governors at MD19 Council Meetings				\$ 3,500	\$ 3,500	\$ -	\$ 3,500	
Council Meeting - Fall		Whistler, B.C.,2018		\$ 2,000	\$ 2,995	\$ (995)	\$ 2,200	
Council Meeting - Winter		Tacoma		\$ 2,600	\$ 3,478	\$ 227	\$ 3,000	
Council Meeting - Spring		Yakima 2019		\$ 2,600	\$ -	\$ 1,229	\$ 2,600	
Dist & Zone Officer Training - Hot		Yakima 2019		\$ 12,500	\$ -	\$ 12,500	\$ 12,500	
Dist & Zone Officer Training - Admin 2019				\$ 10,000	\$ -	\$ 10,000	\$ 10,000	
Executive Director Expense				\$ 4,500	\$ 5,365	\$ (865)	\$ 6,000	inc \$1400 LCIcon air
MD19 District Team Expenses				\$ 2,000	\$ -	\$ 2,000	\$ 500	
Membership / Rebuilding Programs				\$ -	\$ -	\$ -	\$ -	
Extension Chairperson		50%		\$ -	\$ -	\$ -	\$ -	
Total Club, Zone and District Support				\$ 46,600	\$ 20,281	\$ 26,319	\$ 46,875	
Telephone				2017-2018 Budget	Actual - 05/17/19	Variance	2019-2020 Budget	
Telephone (Local, LD, Fax, Cell and Internet)				\$ 3,400	\$ 2,553	\$ 847	\$ 2,800	
Website				\$ -	\$ -	\$ -	\$ -	
Total Telephone and Website				\$ 3,400	\$ 2,553	\$ 847	\$ 2,800	
Expense								

Zone Chairpersons				2017-2018 Budget	Actual - 05/17/19	Variance	2019-2020 Budget
Zone Chairperson - Expenses				\$ 10,000	\$ 10,014	\$ (14)	\$ 10,000
Zone Chairperson - MD19 Annual Convention				\$ 6,200	\$ 2,754	\$ 3,446	\$ 5,000
Total Zone Chairperson				\$ 16,200	\$ 12,768	\$ 3,432	\$ 15,000
Reserve				2017-2018 Budget	Actual - 05/17/19	Variance	2019-2020 Budget
Payable to MD19 Reserve				\$ -	\$ 2,514	\$ (2,514)	\$ -
Payable to Building Reserve				\$ 2,300	\$ 2,514	\$ (214)	\$ -
Total Reserve				\$ 2,300	\$ 5,028	\$ (2,728)	\$ -
Contingency				\$ 4,852	\$ -	\$ 4,852	\$ -
Total MD19 Expense				\$ 256,825	\$ 229,727	\$ 27,098	\$ 261,056
Total MD19 Expense Budget				\$ 256,825	\$ 229,727		\$ 261,056
Total MD19 Income Budget				\$ 259,184	\$ 256,421		\$ 252,659
Net Income/(Loss)				\$ 2,359	\$ 26,694	\$ -	\$ (8,397)