

Place	Hyatt Regency	The Centennial	Red Lion	Howard Johnson	
City	Bellevue	Spokane	Pasco	Yakima	
District	19-B (NO HOST CLUB)	19-E (NO HOST CLUB)	19-F (NO HOST CLUB)	19-F (NO HOST CLUB)	
Guestroom Minimum	80.00%	80.00%			
Guestroom Rate	\$169.00	\$129.00	\$89.00	\$85.00	
Tourism Fee	\$0.00	\$2.00	\$2.00	\$2.00	
Destination Fee	\$0.00	\$0.00	\$0.00	\$0.00	
Occupancy Tax	14.40%	12.00%	10.60%	11.20%	
Rate+Tax+Fees	\$193.34	\$146.48	\$100.43	\$96.52	Overflow (Sleep Inn) \$123.21
Suites	6 At Group Rate	2 COMP	3 COMP	1 COMP	
Breakfast?	No	No	COMP	COMP	
AV	Third Party 20% off		Third Party	In-House	
Setup Fee		Waived	One-time Waived		
F&B Minimum	\$35,000.00	\$25,000.00	\$15,000.00		
Meeting Room	Waived with F&B Minimum	Waived with F&B Minimum	Waived with F&B Minimum	\$10,960 - 15% F&B	
Parking		\$6.00	COMP	COMP	
1 Comp Room Night / X	50	40	50	40	

Place	Sheraton			Sheraton	
City	Vancouver			Surrey	
District	19-A (CHINATOWN & DIAMOND)			19-H (Surrey Central)	
Guestroom Minimum				See Below	
Guestroom Rate	\$157.14	\$209.00 CAD		\$109.02	\$145.00 CAD
Tourism Fee	5.00%			\$0.00	
Destination Fee	1.12%			\$0.00	
Occupancy Tax	11.00%			12.00%	
Rate+Tax+Fees	\$184.04	\$244.78 CAD		\$122.10	\$162.40 CAD
Suites	1 COMP			2 At Group Rate	
Breakfast?	No			No	
AV	In-House			Third Party	
Setup Fee					
F&B Minimum	\$30,075.19	\$40,000.00 CAD		\$30,075.19	\$40,000.00 CAD
Meeting Room	F&B Cost See Below			Guestroom % See Below	
Parking	COMP			COMP	
1 Comp Room Night / X				40	
	F&B Cost	Meeting Room Cost		Guestroom Minimum	Meeting Room Cost
	Less Than \$30,075.19	\$11,973.68		<69%	\$18,233.08
	\$30,075.19 to \$33,834.59	\$9,578.95		69% - 75%	\$5,469.92
	\$33,834.59 to \$37,593.98	\$7,184.21		76% - 89%	\$4,558.65
	\$37,593.98 to \$41,353.38	\$4,789.47		>90%	\$3,646.62
	\$41,353.38 to \$45,112.78	\$2,394.74			
	More Than \$45,112.78	COMP			
	IN USD (CONV 1.33)	IN USD (CONV 1.33)		IN USD (CONV 1.33)	IN USD (CONV 1.33)