

| | A | B | C | D | E | F | G | H | I | J | K |
|----|---|------------------|------------------|------------------------|------------------|-------------------------|-------------------------|---------------------|-------------------------|-------------------------|-----------|
| 1 | 2018-19 Budget with April 30, 2018 Membership | | | | | | | | | | Page 1 |
| 2 | Income - MD19 Dues \$18.60 | | | | | | | | | | |
| 3 | MD-19 Dues | 1/31/2018 | 4/30/2018 | 4/30/18 less 2% | 4/30/2018 | 2018-2019 Budget | Actual -10/15/18 | Variance | 2018-2019 Budget | 2018-2019 Budget | 2% |
| 4 | District A | 1135 | 1184 | 1160 | 82% | \$ 1,295 | \$ 489 | \$ (806) | \$ 1,295 | \$ 1,295 | 23.68 |
| 5 | District B | 806 | 800 | 784 | 81% | \$ 875 | \$ 438 | \$ (437) | \$ 875 | \$ 875 | 16 |
| 6 | District C | 1475 | 1480 | 1450 | 94% | \$ 1,619 | \$ 631 | \$ (988) | \$ 1,619 | \$ 1,619 | 29.6 |
| 7 | District D | 1246 | 1238 | 1213 | 90% | \$ 1,354 | \$ 585 | \$ (769) | \$ 1,354 | \$ 1,354 | 24.76 |
| 8 | District E | 1327 | 1339 | 1312 | 100% | \$ 1,464 | \$ 744 | \$ (720) | \$ 1,464 | \$ 1,464 | 26.78 |
| 9 | District F | 1296 | 1304 | 1278 | 89% | \$ 1,426 | \$ 502 | \$ (924) | \$ 1,426 | \$ 1,426 | 26.08 |
| 10 | District G | 1273 | 1307 | 1281 | 95% | \$ 1,429 | \$ 645 | \$ (784) | \$ 1,429 | \$ 1,429 | 26.14 |
| 11 | District H | 1570 | 1578 | 1546 | 90% | \$ 1,726 | \$ 812 | \$ (915) | \$ 1,726 | \$ 1,726 | 31.56 |
| 12 | District I | 1227 | 1227 | 1202 | 96% | \$ 1,342 | \$ 763 | \$ (579) | \$ 1,342 | \$ 1,342 | 24.54 |
| 13 | Totals | 11355 | 11457 | 11,228 | 90.78% | | | | | | 229.14 |
| 14 | MD19 Operations Account - 89% | | | | | \$ 185,866 | \$ 83,176 | \$ (102,690) | \$ 185,866 | \$ 185,866 | |
| 15 | MD19 Convention Reserve - 3% | | | | | \$ 6,265 | \$ 2,804 | \$ (3,462) | \$ 6,265 | \$ 6,265 | |
| 16 | MD19 Reserve Account - 1% | | | | | \$ 2,088 | \$ 935 | \$ (1,153) | \$ 2,088 | \$ 2,088 | |
| 17 | MD19 Building Reserve Account - 1% | | | | | \$ 2,088 | \$ 935 | \$ (1,153) | \$ 2,088 | \$ 2,088 | |
| 18 | Total Dues Income (gross) | | | | | \$ 208,838 | \$ 93,457 | \$ (115,381) | \$ 208,838 | \$ 208,838 | |
| 19 | MD19 Other Income | | | | | 2018-2019 Budget | Actual -10/15/18 | Variance | 2nd 1/2 2018-19 | Notes | |
| 20 | Fall Annual Convention | | | | | \$ 5,000 | \$ - | \$ (5,000) | | | |
| 21 | Grant Centennial Project | | | | | \$ - | \$ (939) | \$ (939) | | | |
| 22 | District Budget Support | | | | | \$ - | \$ - | \$ - | | | |
| 23 | Grant Audio Visual Equipment (Foundation) | | | | | \$ - | \$ - | \$ - | | | |
| 24 | Border Crossing Editor Grant (Foundation) | | | | | \$ 2,000 | \$ - | \$ (2,000) | | | |
| 25 | Grant for Dist & Zone Officers School (LCI) | | | | | \$ 1,525 | \$ - | \$ (1,525) | | | |
| 26 | Grant District & Zone Officer School(MD19 Foundation) | | | | | \$ 11,000 | \$ - | \$ (11,000) | | | |
| 27 | Grant Leader Development Programs | | | | | \$ 16,000 | \$ - | \$ (16,000) | | | |
| 28 | Grant MD19 District Support Team (Foundation) | | | | | \$ 3,860 | \$ - | \$ (3,860) | | | |
| 29 | Credit Card 3% Fee | | | | | \$ 20 | \$ - | \$ (20) | | | |
| 30 | Building & Grounds Improvements | | | | | \$ 500 | \$ - | \$ (500) | | | |
| 31 | Building - Memorial Gardens | | | | | \$ 1,500 | \$ - | \$ (1,500) | | | |
| 32 | International Convention | | | | | \$ 100 | \$ - | \$ (100) | | | |
| 33 | New Club Paraphernalia | | | | | \$ 500 | \$ 422 | \$ (78) | | | |
| 34 | Postage Recovered | | | | | \$ 200 | \$ 71 | \$ (129) | | | |
| 35 | Printing Recovered | | | | | \$ 100 | \$ 48 | \$ (52) | | | |
| 36 | Sales - Award Banner Patches | | | | | \$ 150 | \$ 176 | \$ 26 | | | |
| 37 | Sales Other | | | | | \$ 1,000 | \$ 25 | \$ (975) | | | |
| 38 | Pins - Sales Income | | | | | \$ 75 | \$ 2 | \$ (73) | | | |
| 39 | Uniforms - Sales Income | | | | | \$ 1,500 | \$ - | \$ (1,500) | | | |
| 40 | Roster / C&A Sales | | | | | \$ 300 | \$ 96 | \$ (204) | | | |

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|----|---|--------------|---|---|---|-------------------------|-------------------------|-----------------|------------------------|------------------|---|
| 41 | | | | | | | | | | Page 2 | |
| 42 | Roster / C&A Advertising | | | | | \$ 800 | \$ 525 | \$ (275) | | | |
| 43 | Bulletin Subscriptions | | | | | \$ 100 | \$ 83 | \$ (17) | | | |
| 44 | Bulletin/Weber Advertising | | | | | \$ 250 | \$ 48 | \$ (202) | | | |
| 45 | Lioness - Awards | | | | | \$ 225 | \$ 20 | \$ (205) | | | |
| 46 | Lioness - Roster | | | | | \$ 195 | \$ 81 | \$ (114) | | | |
| 47 | | | | | | | | | | | |
| 48 | | | | | | | | | | | |
| 49 | MD19 Other Income Continued | | | | | | | | | | |
| 50 | Miscellaneous Income | | | | | \$ - | \$ 1,897 | \$ 1,897 | | 1/2 garbage fees | |
| 51 | Fundraising - MD19 General Fund | | | | | \$ 10 | \$ - | \$ (10) | | & UBC refund | |
| 52 | Exchange Income (information only) | | | | | \$ - | \$ - | \$ - | | | |
| 53 | Interest Income | | | | | \$ 500 | \$ 13 | \$ (487) | | | |
| 54 | Membership/Rebuilding Clubs | | | | | \$ - | \$ - | \$ - | | | |
| 55 | Total MD19 Other Income | | | | | \$ 47,410 | \$ 2,568 | \$ (44,842) | \$ - | | |
| 56 | Total MD19 Income | | | | | \$ 256,248 | \$ 96,025 | \$ (160,223) | \$ 208,838 | | |
| 57 | | | | | | | | | | | |
| 58 | Expense | | | | | | | | | | |
| 59 | | | | | | | | | | | |
| 60 | District Ops Accounts 01/31/2017 | | | | | 2018-2019 Budget | Actual -10/15/18 | Variance | 2nd 1/2 2018-19 | | |
| 61 | District A | 1,135 | | | | \$ 1,295 | \$ 489 | \$ 806 | | | |
| 62 | District B | 806 | | | | \$ 875 | \$ 438 | \$ 437 | | | |
| 63 | District C | 1,475 | | | | \$ 1,619 | \$ 631 | \$ 988 | | | |
| 64 | District D | 1,246 | | | | \$ 1,354 | \$ 585 | \$ 769 | | | |
| 65 | District E | 1,327 | | | | \$ 1,464 | \$ 744 | \$ 720 | | | |
| 66 | District F | 1,296 | | | | \$ 1,426 | \$ 502 | \$ 924 | | | |
| 67 | District G | 1,273 | | | | \$ 1,429 | \$ 645 | \$ 784 | | | |
| 68 | District H | 1,570 | | | | \$ 1,726 | \$ 812 | \$ 915 | | | |
| 69 | District I | 1,227 | | | | \$ 1,342 | \$ 763 | \$ 579 | | | |
| 70 | Total District Operations Accounts | | | | | \$ 12,530 | \$ 5,607 | \$ 6,923 | \$ - | | |
| 71 | | | | | | | | | | | |
| 72 | International Convention / Forum / Director | | | | | 2018-2019 Budget | Actual -10/15/18 | Variance | 2nd 1/2 2018-19 | | |
| 73 | Council Chairperson | LasVegas | | | | \$ - | \$ - | \$ - | | | |
| 74 | Council Chairperson Elect (Seated Vice Council Chair) | LasVegas | | | | \$ 400 | \$ 71 | \$ 329 | | | |
| 75 | Convention Chairperson | LasVegas | | | | \$ 400 | \$ 400 | \$ - | | | |
| 76 | Int'l Convention Expense (Hosp. Rm) | LasVegas | | | | \$ 500 | \$ 500 | \$ - | | | |
| 77 | VCC to USA / Canada Forum | | | | | \$ - | \$ - | \$ - | | | |
| 78 | 1st VDG to USA / Canada Forum | Columbus, OH | | | | \$ 1,800 | \$ 1,500 | \$ 300 | | \$2700 max | |
| 79 | Total Int'l Convention/Forum/Director | | | | | \$ 3,100 | \$ 2,471 | \$ 629 | \$ - | | |

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| 80 | | | | | | | | | | Page 3 | |
| 81 | Capital Outlay | | | | | 2018-2019 Budget | Actual -10/15/18 | Variance | 2nd 1/2 2018-19 | | |
| 82 | Major Capital Expenses (i.e.Roof Replacement) | | | | | \$ 18,500 | \$ 18,182 | \$ 318 | | | |
| 83 | Office Equipment | | | | | \$ 200 | \$ - | \$ 200 | | | |
| 84 | Copier Lease Konica & Phone System | | | | | \$ 4,515 | \$ 1,131 | \$ 3,384 | | | |
| 85 | Vehicle Purchase Contract (\$300 per month - \$9510.22) | | | | 32 pay | \$ - | \$ - | \$ - | | | |
| 86 | Total Capital Outlay | | | | | \$ 23,215 | \$ 19,313 | \$ 3,902 | \$ - | | |
| 87 | | | | | | | | | | | |
| 88 | MD19 Convention Expenses | | | | | 2018-2019 Budget | Actual -10/15/18 | Variance | 2nd 1/2 2018-19 | | |
| 89 | Convention Reserve - MD19 (3%) | | | | | \$ 2,500 | \$ 17,661 | \$ (15,161) | | whistler deposit | |
| 90 | MD19 Annual Convention | | | | | \$ 4,000 | \$ 91 | \$ - | | | |
| 91 | Total MD-19 Convention Expenses | | | | | \$ 6,500 | \$ 17,752 | \$ (11,252) | \$ - | | |
| 92 | | | | | | | | | | | |
| 93 | Expense | | | | | | | | | | |
| 94 | | | | | | | | | | | |
| 95 | MD-19 General Operations | | | | | 2018-2019 Budget | Actual -10/15/18 | Variance | 2nd 1/2 2018-19 | | |
| 96 | Potential Bad Debt (MD19 Dues) | | | | | \$ 500 | \$ 389 | \$ 111 | | | |
| 97 | Credit Card Fees | | | | | \$ 200 | \$ 64 | \$ 136 | | | |
| 98 | Accounting Compilation/Services | | | | | \$ 3,500 | \$ 3,650 | \$ (150) | | | |
| 99 | Bank Charges | | | | | \$ 300 | \$ 85 | \$ 215 | | | |
| 100 | Memorial Garden Expenses (Plants, Soil etc.) | | | | | \$ 1,000 | \$ 535 | \$ 465 | | | |
| 101 | Building & Grounds (Cleaning & Repairs) | | | | | \$ 1,200 | \$ 180 | \$ 1,020 | | | |
| 102 | Business License / Non Profit Corporation | | | | | \$ 10 | \$ - | \$ 10 | | June | |
| 103 | Maintenance - Auto | | | | | \$ 1,400 | \$ - | \$ 1,400 | | | |
| 104 | Maintenance - Other Equipment (computer) | | | | | \$ 400 | \$ - | \$ 400 | | | |
| 105 | New Club Paraphernalia Expenses - Personalized gong & gavel | | | | | \$ 400 | \$ 538 | \$ (138) | | | |
| 106 | Post Office Box Lease U.S. & Canada | | | | | \$ 80 | \$ 61 | \$ 19 | | | |
| 107 | Postage | | | | | \$ 5,000 | \$ 2,324 | \$ 2,676 | | | |
| 108 | Postage Supplies (Dymo Labels) | | | | | \$ 600 | \$ 70 | \$ 530 | | | |
| 109 | Office Supplies | | | | | \$ 600 | \$ 170 | \$ 430 | | | |
| 110 | Printing and Stationery Supplies | | | | | \$ 2,000 | \$ 188 | \$ 1,812 | | | |
| 111 | Printing Roster / Contest & Awards Books | | | | | \$ 4,000 | \$ 3,863 | \$ 137 | | | |
| 112 | Purchases - Other Sales | | | | | \$ 1,000 | \$ 866 | \$ 134 | | | |
| 113 | Purchase Vest Rental Refund | | | | | \$ 100 | \$ - | \$ 100 | | | |
| 114 | Purchases - Uniforms for Sale | | | | | \$ 800 | \$ 341 | \$ 459 | | | |
| 115 | Computer Programs | | | | | \$ 800 | \$ 727 | \$ 73 | | | |
| 116 | Exchange Expense | | | | | \$ 10,000 | \$ 195 | \$ 9,805 | | | |
| 117 | Utilities | | | | | \$ 6,200 | \$ 1,453 | \$ 4,747 | | | |
| 118 | Total MD-19 Operations - General | | | | | \$ 40,090 | \$ 15,700 | \$ 24,390 | \$ - | | |
| 119 | | | | | | | | | | | |

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| 120 | | | | | | | | | | PAGE 4 | |
| 121 | Insurance - Auto/Building | | | | | 2018-2019 Budget | Actual -10/15/18 | Variance | 2nd 1/2 2018-19 | | |
| 122 | Auto Insurance | | | | | \$ 2,200 | \$ 537 | \$ 1,663 | | inc refund plcy chng | |
| 123 | Commercial Package Insurance (Bldg., Liability, Crime, Employee Dishonesty) | | | | | \$ 2,475 | \$ 2,276 | \$ 199 | | | |
| 124 | Total Insurance - Auto/Building | | | | | \$ 4,675 | \$ 2,813 | \$ 1,862 | \$ - | | |
| 125 | | | | | | | | | | | |
| 126 | Expense | | | | | | | | | | |
| 127 | | | | | | | | | | | |
| 128 | Personnel - Calendar Year | | | | | 2018-2019 Budget | Actual -10/15/18 | Variance | 2nd 1/2 2018-19 | | |
| 129 | Bulletin Editor | | | | | \$ 1,800 | \$ 650 | \$ 1,150 | | | |
| 130 | Medical Insurance | | | | | April, 2017 | \$ 12,875 | \$ 3,943 | \$ 8,932 | | |
| 131 | Payroll - Admin Assistant | | | | | \$14.00 | \$ 29,232 | \$ 9,016 | \$ 20,216 | | |
| 132 | Payroll - Executive Secretary | | | | | \$20.00 | \$ 41,760 | \$ 12,800 | \$ 28,960 | | |
| 133 | Payroll - Receptionist | | | | | \$11.50 | \$ 14,950 | \$ 4,572 | \$ 10,378 | | |
| 134 | SUI (Employ. Security 1.77% x \$44,000 max per employee) | | | | | | \$ 1,553 | \$ 487 | \$ 1,066 | | |
| 135 | FICA | | | | | Soc Sec 6.2% gross | \$ 5,440 | \$ 1,676 | \$ 3,764 | | |
| 136 | FUTA | | | | | Fed Unempl. 0.006 X \$7k max | \$ 168 | \$ 28 | \$ 140 | | |
| 137 | Medicare | | | | | Medicare 1.45% gross | \$ 1,272 | \$ 392 | \$ 880 | | |
| 138 | L&I-SDI (Worker's Compensation) | | | | | L&I .1666 x reg hrs | \$ 943 | \$ 274 | \$ 669 | | |
| 139 | Pension - Executive Secretary | | | | | 6% or .06 of Gross payroll | 6/30/2017 | \$ 673 | \$ - | \$ 673 | through 9/30/17 |
| 140 | Pension - Admin Assistant | | | | | 6% of Gross payroll | 6/30/2017 | \$ 1,754 | \$ - | \$ 1,754 | |
| 141 | Total Personnel | | | | | | \$ 112,420 | \$ 33,839 | \$ 78,582 | \$ - | |
| 142 | | | | | | | | | | | |
| 143 | Taxes (non-personnel) | | | | | 2018-2019 Budget | Actual -10/15/18 | Variance | 2nd 1/2 2018-19 | | |
| 144 | Personal Property Tax | | | | | | \$ 100 | \$ - | \$ 100 | | |
| 145 | Building Property Tax | | | | | | \$ 5,500 | \$ 2,655 | \$ 2,845 | | |
| 146 | Total Taxes (non personnel) | | | | | | \$ 5,600 | \$ 2,655 | \$ 2,945 | \$ - | |
| 147 | | | | | | | | | | | |
| 148 | Support: Club, Zone and District | | | | | 2018-2019 Budget | Actual -10/15/18 | Variance | 2nd 1/2 2018-19 | | |
| 149 | International Director Candidate | | | | | | \$ - | \$ - | \$ - | | |
| 150 | Executive Secretary-Treasurer Training Expenses | | | | | | \$ - | \$ - | \$ - | | |
| 151 | 1st & 2nd Vice Dist.Governors at District Cabinet Meetings (\$800+\$800) | | | | | | \$ 1,600 | \$ 329 | \$ 1,271 | | |
| 152 | Awards & Trophies - Plaques, Banner Patches, Embroidery, Certificates | | | | | | \$ 1,000 | \$ 297 | \$ 703 | | |
| 153 | MD19 Bulletin (Border Crossing) | | | | | Total Expense of printing & AWeber | \$ 800 | \$ 164 | \$ 636 | | |
| 154 | Council Chairperson Expense | | | | | | \$ 4,000 | \$ 38 | \$ 3,962 | | |
| 155 | 1st & 2nd Vice Dist.Governors at MD19 Council Meetings | | | | | | \$ 3,500 | \$ - | \$ 3,500 | | |
| 156 | Council Meeting - Fall | | | | | Whistler, B.C.,2018 | \$ 2,200 | \$ - | \$ 2,200 | | |
| 157 | Council Meeting - Winter | | | | | LaQuinta, Tacoma 2019 | \$ 3,000 | \$ 500 | \$ 2,500 | deposit | |
| 158 | Council Meeting - Spring | | | | | Yakima 2019 | \$ 2,600 | \$ - | \$ 2,600 | | |

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|-----|---|---|---|---|---|-------------------------|-------------------------|---------------------|------------------------|-------------------|---|
| 159 | | | | | | | | | | PAGE 5 | |
| 160 | Dist & Zone Officer Training - Hotel, N Yakima 2019 | | | | | \$ 12,500 | \$ - | \$ 12,500 | | | |
| 161 | Dist & Zone Officer Training - Admin 2018 | | | | | \$ 10,000 | \$ - | \$ 10,000 | | | |
| 162 | Executive Secretary Expense | | | | | \$ 5,000 | \$ 3,110 | \$ 1,890 | | \$2509.73 mileage | |
| 163 | MD19 District Team Expenses | | | | | \$ 2,000 | \$ - | \$ 2,000 | | | |
| 164 | Membership / Rebuilding Programs | | | | | \$ - | \$ - | \$ - | | | |
| 165 | Extension Chairperson 50% | | | | | \$ - | \$ - | \$ - | \$ - | | |
| 166 | Total Club, Zone and District Support | | | | | \$ 48,200 | \$ 4,439 | \$ 43,761 | \$ - | | |
| 168 | Expense | | | | | | | | | | |
| 170 | Telephone | | | | | 2018-2019 Budget | Actual -10/15/18 | Variance | 2nd 1/2 2018-19 | | |
| 171 | Telephone (Local, LD, Fax, Cell and Internet) | | | | | \$ 3,500 | \$ 821 | \$ 2,679 | \$ - | | |
| 172 | Website | | | | | \$ - | \$ - | \$ - | \$ - | | |
| 173 | Total Telephone and Website | | | | | \$ 3,500 | \$ 821 | \$ 2,679 | \$ - | | |
| 174 | | | | | | | | | | | |
| 175 | Zone Chairpersons | | | | | 2018-2019 Budget | Actual -10/15/18 | Variance | 2nd 1/2 2018-19 | | |
| 176 | Zone Chairperson - Expenses | | | | | \$ 10,000 | \$ 1,598 | \$ 8,402 | \$ - | | |
| 177 | Zone Chairperson - MD19 Annual Convention | | | | | \$ 6,200 | \$ - | \$ 6,200 | \$ - | | |
| 178 | Total Zone Chairperson | | | | | \$ 16,200 | \$ 1,598 | \$ 14,602 | \$ - | | |
| 179 | | | | | | | | | | | |
| 180 | Reserve | | | | | 2018-2019 Budget | Actual -10/15/18 | Variance | 2nd 1/2 2018-19 | | |
| 181 | Payable to MD19 Reserve | | | | | \$ 2,088 | \$ 935 | \$ 1,153 | \$ - | | |
| 182 | Payable to Building Reserve | | | | | \$ 2,088 | \$ 935 | \$ 1,153 | \$ - | | |
| 183 | Total Reserve | | | | | \$ 4,176 | \$ 1,869 | \$ 2,307 | \$ - | | |
| 184 | Contingency | | | | | \$ - | \$ - | \$ - | \$ - | | |
| 185 | | | | | | | | | | | |
| 186 | Total MD19 Expense | | | | | \$ 280,206 | \$ 108,879 | \$ 171,328 | \$ - | | |
| 187 | | | | | | | | | | | |
| 188 | Total MD19 Expense Budget | | | | | \$ 280,206 | \$ 108,879 | \$ 171,328 | \$ - | | |
| 189 | Total MD19 Income Budget | | | | | \$ 256,248 | \$ 96,025 | \$ (160,223) | \$ - | | |
| 190 | Net Income/(Loss) | | | | | (23,959) | \$ (12,854) | | \$ - | \$ (5,777) | |
| 191 | | | | | | | | | | | |
| 192 | | | | | | | | | | | |